

**AN INTRODUCTION
TO
VIRGOSYS SOFTWARE PVT. LTD.**



CORPORATE BACKGROUND

VIRGOSYS SOFTWARE PVT. LTD.

#16, 13th Cross, Vasanth Nagar East
Bangalore 560052

Tel: +91-80-2256392

<http://www.virgosys.com>

Corporate Background:

Virgosys Software Pvt Ltd is having its offshore development centre in Bangalore. It started operations in 1995 and has been serving clients globally. Virgosys provides creative solutions that not only cater to clients' current but future needs as well. The global delivery model being its forte, Virgosys ranks amongst the best of breed solution partners. Highly talented engineers who competently understand the clients' long-term requirements are the driving force behind Virgosys.

At Virgosys the foremost priority is to make IT work wonders for your company and allow you to focus on your core business. Your success is reflected in the Virgosys success story! The firm faith that the offered solutions give you the defined return on investment is based on complete commitment and concentrated efforts.

The constant human endeavour is to set higher standards and achieve higher goals. At Virgosys we keep abreast of the latest computing trends, platforms and technology. The world today is harnessing the cyberspace as a major medium to expand business horizons. Virgosys Software is your partner in utilizing the benefits of that technology.

We invite your close examination of our capabilities. We think you will be positively impressed. We ask that you consider allowing us to develop a specific proposal for you, bringing full, measurable, ebusiness capability to your company. When this no-cost proposal is delivered, you will get an immediate sense that there is dramatic income and profit growth in your future. But the lasting impression comes when your ebusiness system is fully operational and dramatically contributing to the growth of your business. This is what we want you to expect of us. It is what we demand of ourselves

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Mission

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Our mission is to deliver high quality, creative, technologically advanced solutions to our customers, by endeavouring to keep abreast with the latest technology and the best of breed manpower and a friendly environment.

Vision

Our **VISION** in the next 5 years is



- ▲ Be a leader offering innovative business applications.
- ▲ Increase our revenues multi fold by forging the right partnerships.
- ▲ The leader in Educational management solutions.
- ▲ One of the most admired Indian companies.

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Advantage Virgosys

Our clients can gain significant advantages working with us. Our core competencies allow us to deliver solutions. Our strengths:



CUSTOMER IS THE KING

We strongly believe that the customer for us is the king. It's our strength to partner with the customer and cater to your requirements. Our forte in IT will help us provide you with the best solutions and allow you to focus on your core business. Your satisfaction is of utmost priority for us.



COST

We can offer a big cost advantage as compared to the big giants and deliver work at the same quality. We are operating on CMM Level 3 and shall shortly operate on level 5. More over we extend our support and help out for the initial project phases where it would cost you money having a consultant.



SUPPORT & SOLUTIONS

We are there to support you whether it be the presale activity or bidding on a big Project. Likewise we extend our support to tackle any issues arising from post implementation. We provide the best of breed solutions and the technologically most advanced. We believe in keeping abreast with the latest technologies so that we can deliver world-class cutting edge solutions for your business to prosper. We are your long-term partners.



QUALITY

Quality is the foremost for us when it comes to delivering a bespoke solution or a product. We are currently operating at CMM level 3 and hope to attain level 5 in the coming few months time. We constantly strive to achieve higher levels of efficiency and quality. We improve our processes to changing requirements of the industry.

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EMPLOYEES

Our employees form our key strengths in delivering the best of breed solutions. We value them and train them to meet the growing demands and make them “smart workers”. We love challenges and welcome them. As much as we value our employees we also value our processes so that it’s not a company which is person dependent but process dependent. We provide them the technology and ambience to deliver you the best solutions.

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SOLUTIONS

Offshore Development Center

Virgosys is one of the fore runners in the industry offering Offshore Development services. The offshore development paradigm is not new today and everyone is aware of the benefits and advantages. We can act as your IT arm working in India but catering to the needs of your company and providing 24x7 support to your office. Be it a small team or a big team we would welcome you to start a relationship with us. We take care of all your IT needs and allow you to focus on your core business. Our mantra “Your success is our success” ensures that we fully integrate as your team and provide a high level and quality of service.

There are a whole lot of benefits in contracting with Virgosys to act as your IT team. Just to name a few:

- ▶ **Assured On-time Delivery**
- ▶ **200% quality at 30% the cost**
- ▶ **Virgosys is talented, creative and professional**
- ▶ **Excellent post development support**
- ▶ **We fit right into your budget and needs**

Bespoke Development

Virgosys has valuable expertise and knowledge on Bespoke Custom Development. Our forte has always been Bespoke/Custom Development for Companies worldwide. We believe that every enterprise small or large has their own processes and require more tailor made software as compared to the generic branded products. The beauty lies in extending functionality as you go ahead and it develops into a beautiful enterprise wide solution. We strongly believe that every investment on software should get fetch you a “Return on Investment (ROI)” and we ensure that your profits/productivity increases with our solutions.

We have domain expertise to cater to your needs. We have provided solutions ranging from FMCG to Travel & Tourism, Real Estate, Food & Beverage, and Education & Training, Banking not excluding the other verticals.

Our focus has always been to improve our Quality and processes so we could deliver higher quality solutions and same time our turnaround time is reduced. We adhere to the highest quality standards in development thereby ensuring we deliver the best of breed solutions using the latest technologies.

We constantly upgrade ourselves and keep abreast with the latest technologies to ensure that we can match

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your technological requirements to deliver the apt solution. Our core competencies are not limited but being quick adapters we switch very fast on a short time frame.

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Product Development

"An idea is worth a million dollars" is a very apt saying!!! You may have a brilliant product concept but not the right kind of resources to convert your million-dollar idea into a billion dollar business. We at Virgosys are adept in understanding your potential idea and capable of envisaging the big picture. We maintain total confidentiality (Non Disclosure and confidentiality) as well as protect your Intellectual property rights (IPR). Right from the concept definition to the market research and through to development to marketing it we would complement you in your endeavor. We support you in the most competent way and release the product out in the stipulated time frame so that you don't lose a dime's business. More over, we maintain strict quality standards so you can be assured that you are benefited by our best of breed development processes.

Virgosys has the expertise and experience to visualize a product apart from the product development expertise. Product development vs. bespoke development is a different ball game and we are very good at it. It's vital that the product be developed faster than your competitor or can meet the marketing deadlines while consolidating. Our resources are scalable while our product development teams are versatile and can therefore be ramped up or down to manage your costs of development. Today, with several successful precedents, it is obvious that working offshore considerably reduces your costs

Virgosys could work with you on future enhancements and support that you would need as apart of the post-sale process. It is vital to keep the customers satisfied, be it customizing the product to suit the stated needs or adapting to a tailor-made outfit to fully suit a particular customer's needs. Customer satisfaction is our motto.

We can partner with you in:

- ▲ **Fresh Product Development**
- ▲ **Porting Applications from Legacy Systems**
- ▲ **Adding Mobile computing capabilities**
- ▲ **Customization**
- ▲ **Internationalization**
- ▲ **Product Review (Development Review and benchmarking to standards)**

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Enterprise Solutions

In today's fast paced growth and competitive environment every organization must have an effective IT policy and data available across the network. We at Virgosys understand your needs and strive to provide solutions that not only with time return the investment but also help to consolidate on the profits.

We take care of all your needs and allow you to focus on your core business.

Our solutions can integrate right from the Desktop to the Web based systems to PDA's to Mobile phones. We believe that technology must be harnessed to effectively operate and information at the fingertips is a catalyst to take the right decisions at the right time.

We can deliver your data to your top management in the boardroom or to the sales man taking the next big order on his PDA or mobile phone. So he knows exactly when the deliverables could be delivered to the client and building a satisfied clientele base. This would ideally integrate into your ERP so that the procurement is more effective and employs JIT to save on the stock and have a positive impact on your profits.

Some of the solutions:

ERP

EAI

E-BUSINESS SOLUTIONS:

Virgosys has been a proponent of ebusiness and working on leading technologies to deliver cutting edge ebusiness applications. We have a wide range of expertise to deliver solutions on B2B, B2C, e-procurement and host of other applications. Today's scenario requires business to effectively deliver over the web and in doing so require effective applications that empower them to deliver. We deliver these solutions: B2B B2C

MOBILE SOLUTIONS:

Virgosys is experienced in building and delivering innovative mobile applications.

Virgosys has a dedicated team for mobile application development and the domain expertise to deliver powerful, high quality solutions.

User Friendly intuitive graphical user interfaces

Our applications have very simple user interfaces and are quick to load. Users find them very simple and

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easy to use. Any user can learn to use our applications in a few minutes... The users find the navigation very simple and easy to follow...

Integration...

The solutions we deliver gel very easily into your Desktop systems or web based systems. They link and integrate with your desktop seamlessly integrating the data allowing you total convenience of working.... We can integrate the applications with third party hardware and software based on your requirements.

Communications...

Our solutions can work in any number of mobile environments like

- ▶ Serial
- ▶ Dialup
- ▶ Infra-red
- ▶ Wi-Fi & Wi-Fi MAX
- ▶ Bluetooth
- ▶ RF
- ▶ GSM/CDMA

Platforms

- ▶ Microsoft Mobile (Pocket PC, Smart phone, Win CE)
- ▶ Palm
- ▶ Symbian

Operating Systems

- ▶ All Windows
- ▶ Linux

OFFSHORE STAFFING:

Bangalore, India's IT capital and one of the fastest growing cities has huge pool of talented manpower and skills. We at Virgosys understand that the world is a global village and cost cutting is of paramount importance to companies. Every CEO has a cut out task of maximizing profits and Virgosys can be your apt partner for your IT needs.

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We can provide and manage full time resources as per your criteria and needs for the time frame you desire. You can monitor these teams and work is directly assigned to them. The team size and ramp up/down is managed as per your development cycles.

Resources we can provide:

- ▶ **Project Management/Architect**
- ▶ **Product Development**
- ▶ **T & M teams**
- ▶ **Testing & Quality Assurance**
- ▶ **Technical Writers**
- ▶ **Graphics & Web Designing**
- ▶ **Product Re-engineering**
- ▶ **Database Administration**